



**How to stay at Mt Hotham
for next to nothing,
(even with the whole family in tow!)**

How? Join a ski lodge like Tanderra

Feel free to take this booklet home with you if interested

<http://www.tanderrahotham.com.au/>

Lodge Membership – a well kept secret!

Lodge membership is a great way to take the family regularly to the snow for a lot less cost than other alternatives. Skiing is a great family sport – one the family can all do together – the affordability of belonging to a lodge means that a family can regularly ski together rather than it being a special “one off” holiday.



What's the story?

When you buy into a lodge, you become a part owner of the lodge, you are essentially buying a share in a holiday house with other members.

When you are a member, how cheap is it to stay?

At Tanderra Lodge, the rate per bed per night for members is \$20 for the 2011 ski season. So, if you book a room capable of sleeping four persons, the cost for your family is just \$80 per night.¹ Larger and smaller rooms are also available (4, 5 & 8 person). **You can also pay for the room entirely with your work-hours (see later in the document).**

Unlike many other lodges, members can book an entire room at these generous member rates, no matter who stays in them with you. This means you can bring your non-member friends with you at member rates, as long they are able to share the room with you. Because the lodge is so well equipped, you can bring all of your food and cook everything in the large kitchens (keeping your holiday costs down). The lodge is also close to great eateries like the General Store for a night out.

¹ After 44 bed nights are used by a member in a ski season, the 2011 rate changes to 2 work hours or \$40 per bed night

What am I buying?

Tanderra began in 1969. Members each own one share in Tanderrahotham Pty Ltd which in turn owns the lodge. There are currently 33 shareholder members. The lodge is on leased crown-land as is typical of most properties in the Alpine Resorts. A board of directors is elected by the members to run the club and all members are encouraged to be involved in the board.

Can I get accommodation for even less cost if I do some work around the lodge?

You certainly can (this is one of the biggest advantages of membership). Lodges rely on work input from members. This lowers the cost of running the lodges. There is always plenty of work to be done around the lodge. Work completed is assigned to the member as *Work Hours*.

These work hours can be used to pay for accommodation. At Tanderra, the 2011 rates allow members to use one work hour for one bed night. This means if you do a few days work over the course of the year, these hours can be directly exchanged the following year for bed nights (so you stay for free in exchange for working on your own lodge!).

Even better, if you go to the lodge outside of the ski season, primarily to do some approved work on the lodge, you can stay with your family for no charge.

It is not unusual for Mum and Dad to work around the place from early in the morning and then spend time with the kids in the High Country

in the afternoon and evening. Mt Hotham has got many great activities for the family to do together over the whole year, not just Winter (see www.mthotham.com.au for some great activities all year round).



Work around the lodge is always available to those with specialist or just general skills. Tradespeople and building professionals are always very highly valued. There is however work for those who are just handy in areas such as painting, general maintenance, labouring, cleaning etc. Being a Board Member is also a way of keeping involved and earning some hours as well

Is it expensive to buy in?

The price varies from lodge to lodge and membership to membership (see end of this document for current shares for sale at Tanderra). Work hours are transferred with the share so you may pay more for shares with plenty of work hours and less for those with no work hours.

The sale and purchase is between the member and the purchaser, but all sales have to be approved by the board (we set up a committee to meet with the potential member) and all payments must be made through the Lodge.



What about when I am ready to sell?

Times change and sadly people move on. Members can sell their shares to others at any time. The only stipulation is that the board must approve the prospective member and all payments go through the lodge.

Are there annual fees to pay?

Most lodges have annual fees to cover the operating costs over the season. Tanderra is a little unusual in that we have a relatively small number of memberships (33) with enough beds to sleep over 50. The lodge is therefore able to easily satisfy the members accommodation needs over the ski season. Because of this, the lodge is booked out several times over the

season by groups, predominately secondary school groups. These group bookings, and those bookings of other guests, by and large, pay the running costs of the lodge. Annual fees paid by the membership have therefore tended to be primarily for undertaking capital projects around the Lodge. Current fees are around \$500 per year.

Can we book when we want?

Generally speaking – yes. Member bookings open at the start of February each year. This gives members priority for booking before guest bookings open on the 1st of March.

Sometimes members will move their bookings around to accommodate complete lodge group bookings.



Are there special member events?

It has been customary that the opening weekend is made available for Members and their families to stay at no cost. Each year there is also a member weekend in early August with a themed party.

What else is great about Tanderra?

Tanderra is situated in the snow right on the Great Alpine Rd at Mt Hotham.

- ✓ The views, Summer and Winter, are SENSATIONAL. Have a look at some of the photos on Facebook (look under groups for Tanderra – or use the link below)
<http://www.facebook.com/group.php?gid=18153966628>
- ✓ Unload straight from the car to the lodge (no lugging luggage over long distances as is the case with many other lodges)
- ✓ Tanderra is the one of the closest lodges to the overnight parking areas

- ✓ Located right on a Village Bus Stop
- ✓ Ski-Out - Davenport ski access trail to the bottom of the valley starts right in front of the lodge (or catch the reliable village transport bus)
- ✓ Ski-In - Cross Country ski trails pass the back door
- ✓ All year round access for members
- ✓ Free Wireless Internet Access
- ✓ Great environment for children
- ✓ Often other member children and grandchildren are around to ski and play with
- ✓ Children experience a more communal living environment
- ✓ Member events including Member's weekend every August and Member newsletters
- ✓ Opening weekend (traditionally no charge accommodation for members)
- ✓ Work weekends (very social events)
- ✓ Familiarity – when you come to the snow you come to your own place, not an impersonal hotel or apartment.
- ✓ Return from skiing to a lodge full of great company.
- ✓ With its resident managers over the ski season, and large lounge areas, downstairs with huge open fire and upstairs with lounge dining area, Tanderra is a great lodge to take and make great friends.
- ✓ Two large, modern, fully equipped kitchens for guests' use. Char grill, microwave, hot plates, freezer, crockery & cutlery. Ample refrigerator and pantry space for members and guests.



- ✓ Tea & coffee supplied during ski season.
- ✓ Four large well equipped bathrooms
- ✓ Large and very effective drying room with plenty of racks for wet gear.
- ✓ Member ski storage area (members can leave skis and boards permanently on the mountain)
- ✓ Pillows, blankets and doonas supplied
- ✓ Fully centrally heated
- ✓ Laundry facilities

How do I buy a share in Tanderra or find out more information?

Contact the President, Scott Rossetti, and he can put you in touch with any members who are selling their shares (or contact any members listed on the back page directly). Shares are not always available – it is good to keep an eye on <http://www.tanderrahotham.com.au> to see when there are shares being offered for sale.

The President can also circulate a message to members to let them know you are interested in buying.

As well as all of this, the President can arrange an obligation free personal tour of the Lodge for you to see the facilities first hand. Please contact Scott on 04 1936 6686 or email president@tanderrahotham.com.au



Registered shares for sale as at Monday, 11 July 2011²

Member Name	Work Hours ³	Telephone	Email	Price
Glenice O'Brien	35+		bunratty@bigpond.net.au	\$12,000
Joe or Jenny Drago	0	Home 03 9859 3656 Joe 04 4929 7868. Jenny 04 3444 4098	jendrago@hotmail.com josephdrago@hotmail.com	\$10,100
Bill McKay	18		billmackay735@yahoo.com	\$10,000
Len Salter	14	0418 501376	len@buildsn.com.au	\$10,500

Up to date list of shares for sale is available at www.tanderrahotham.com.au in the “How to stay at Mt Hotham for next to nothing!” document



² E.&.O.E.

³ Workhours change over time – please confirm figure with seller.